

Message Text

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PAGE 01 STATE 072269

51 72

ORIGIN COME-00

INFO OCT-01 ISO-00 EB-07 DODE-00 EUR-12 NEA-09 /029 R

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APPROVED BY: EB/OCA/REP: BEBYRON

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ARMY/DAEN/MCZ-W: COL. BENNETT

EUR/CE:LHEICHLER

COM/BIC/OED/OBOD: RECOHEN

NEA/ARP: AHERNE

DESIRED DISTRIBUTION: DAWASHDC (DAEN-MCZ-W)

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P 312137Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY BONN PRIORITY

INFO AMCONSUL FRANKFURT PRIORITY

AMCONSUL MUNICH

AMCONSUL STUTTGART

C O N F I D E N T I A L STATE 072269

C O R R E C T E D C O P Y (PARA 1, LAST LINE OMITTED)

E.O. 11652: GDS

TAGS: BEXP, GW

SUBJECT: PRODUCT OPPORTUNITY: TECHNICAL RECRUITING BY

--- BENDIX - SIYANCO FOR SAUDIARABIAN PROJECT

REF: BONN 5078

1. BENDIX-SIYANCO IS A PARTLY OWNED SUBSIDIARY OF BENDIX
FIELD ENGINEERING CORP. WHO HOLD CONTRACT FOR TRAINING
SAUDI ARABIAN PERSONNEL IN MAINTENANCE AND CARE OF VEHICLES
UNDER CONTRACT TO U.S. CORP OF ENGINEERS. SPARACINO HAS
BEEN WITH BENDIX FOR ALMOST TWO YEARS AND IS FROM BENDIX
FIELD ENGINEERING OFFICE NEAR WASHINGTON, D.C., RIDEHOOVER
IS LONGTIME EMPLOYEE OF BENDIX WHO IS ONE OF THEIR LEADING
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REPRESENTATIVES IN SAUDI ARABIA ON THIS PROJECT WHICH HAS

BEEN IN OPERATION SINCE NOVEMBER 1972 AND WAS RECENTLY
EXTENDED FOR TWO MORE YEARS.

2. ACCORDING TO BENDIX, RECRUITING EFFORT IS A CONTINUING
PROCESS AS TURNOVER IS ABOUT 21/2 PERCENT PER MONTH OF A
TOTAL STAFF IN EXCESS OF 600, ABOUT 25 PERCENT OF WHOM ARE
AMERICANS.

3. POSTS SHOULD CONTINUE TO GIVE GUIDANCE WHEN REQUESTED
AND ASSIST WHERE PRACTICAL.FYI, MOST OF THE EQUIPMENT
BEING PURCHASED BY GOSA, TO WHICH THIS TRAINING APPLIES, IS
U.S. SOURCED. END FYI. KISSINGER

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Message Attributes

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Disposition Approved on Date:
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